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Reality Doesn't Bite

Practical Strategies for Implementing Generative AI to Improve the CX

A Tech Forum discussion on enterprise GenAl-enabled CX strategies March 3, 2025





Introduction

1 Welcome

Speaker introductions

2 Objectives

Practical strategies for enterprise GenAl implementation



The Reality Today

GenAl Landscape

Current state of generative AI technology

Enterprise Adoption Challenges faced by businesses implementing GenAl Industry Impact

How GenAl is reshaping customer experience

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#1: Structured Implementation Drives Success

Begin with the End
Start with clear project objectives

Critical Difference

2

3

Successful vs. failed GenAl implementations

Timeline Reduction

Faster implementation through structure





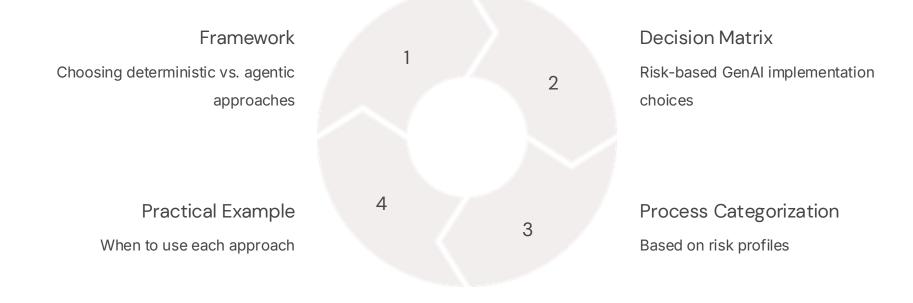
#2 Process-First Design Delivers Measurable Impact 40% 2x

Effort Reduction Manual effort decrease with process-first approach Customer Satisfaction Increase correlated with processaligned implementation

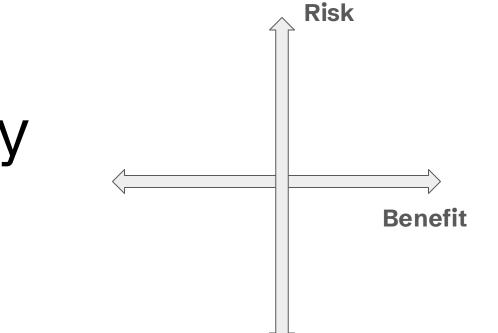
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Insurance Example Sector benefiting from process mapping

#3: Choosing Correct Approach Reduces Risk



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Group Activity

Group Activity Scenarios

- New customer onboarding
- Technical support troubleshooting
- Billing inquiries handling
- Product recommendations
- Customer feedback collection
- Returns/exchanges processing
- Account management
- Loyalty program administration
- Appointment scheduling
- Order status tracking
- Password reset assistance
- Product comparison guidance
- Shipping information updates
- Account verification
- Product feature explanation
- Subscription management
- FAQ response automation
- Warranty claims processing
- Service outage notifications
- Cross-sell opportunity identification
- Welcome sequence communication
- Renewal reminders
- Customer segmentation
- Complaint escalation routing
- Knowledge base article suggestions

- Abandoned cart recovery
- Customer onboarding tutorials
- Product usage analytics
- Churn risk identification
- Proactive service notifications
- Contract renewal negotiations
- Pricing exception handling
- Service upgrade recommendations
- Gift card processing
- Customer preference tracking
- Identity verification
- Customer health scoring
- Voice authentication
- Satisfaction survey analysis
- Personalized email content creation
- Special order processing
- VIP customer identification
- Product recall communication
- Billing dispute resolution
- Compliance documentation verification
- Customer journey mapping
- Multi-channel conversation history
- Language translation services
- Accessibility accommodation requests
- Customer lifetime value calculation



Next Steps

1

2

3

Starting Points

Initial steps for implementation

Specific Steps

Implement what we've discussed

Contact

Follow-up opportunities

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NLX: AN ORCHESTRATION LAYER FOR AI

Build and scale your most demanding conversational AI applications with NLX.

Messaging made conversational

Generative Journey

09:36 1

Personalized

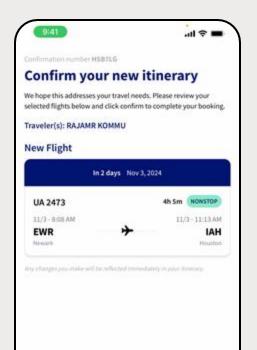
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all 🕆 🗐 < Messages Hi there, Richard. I'm nlx Journey, your personal travel assistant. What can I help you with? \rightarrow Refund Reimbursement I want to get a refund I need expenses for my trip these within a **Cancel Flight Change Flight** I want to cancel my want to change my existing flight existing flight

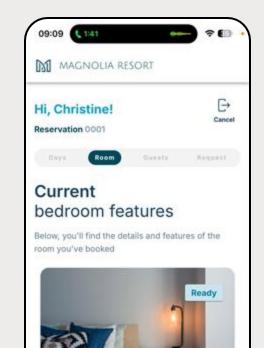
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AI-Powered Voice+ Guidance







The focal point of the building experience in NLX



DEPLOY: TOUCHPOINT



A rich, AI powered conversational interface that adapts to customers BUILD: VOICE+

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Bring real-time voice guidance to any digital experience.

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Azure OpenAl		ei tots >
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OpenAl Add integration	How can i help you?	Data Requests
	User's message	# Actions >
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